

# **Abitus Overview**

Abitus is a leading Japanese professional education company. Its corporate mission is to "help students build global careers by obtaining world-class qualifications, degrees and diplomas."

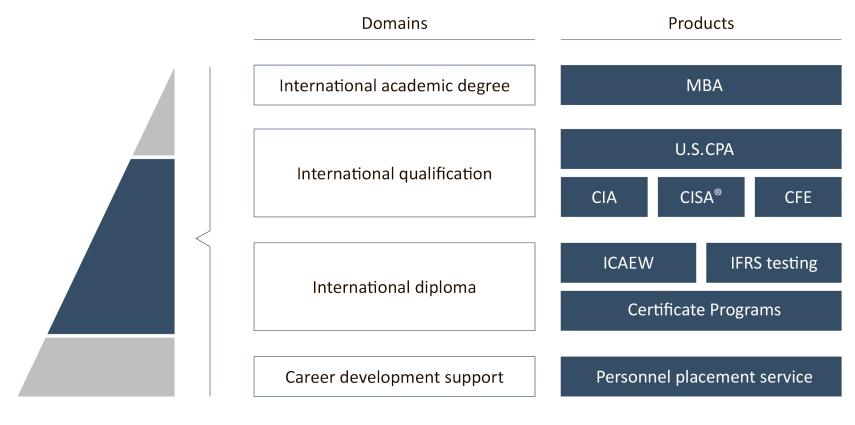
Abitus has achieved the No.1 market share in the professional education sector by building on the following strengths:

- ◆ Leadership position and brand in the Japanese advanced education market.
- International partnerships with leading educational institutions and professional certification organizations.
- ◆ Solid customer base of working professionals seeking international qualifications and career growth.
- ♦ More than 2,750 corporate customers.
- Ability to tailor and domestically deliver educational content in collaboration with its international partners.
- Digital distribution platform that can deliver educational materials in a variety of forms, from video, e-learning, mobile apps and electronic textbooks.





Abitus provides advanced, high-quality educational content from its global partnerships with leading institutions. Abitus students are working professionals seeking international qualifications/career growth, both online and face-to-face, and in a manner tailored to preferences of the Japanese.



U.S. CPA...U.S.Certified Public Accountant CIA...Certified Internal Auditor CISA...Certified Information System Auditor CFE...Certified Fraud Examiner

## Abitus' Global Collaboration with Leading Educational/Certification Institutions





#### **California State University, East Bay**

Abitus's USCPA course qualifies for credits of CSUEB; the students are able to earn 29 accounting and 24 business credits while staying in Japan.



#### **American Institute of Certified Public Accountants**

Since the opening of the USCPA course in 1995, Abitus has maintained a good relationship with AICPA, an association of certified public accountants in the United States operating the U.S. CPA system.



#### The University of Massachusetts Lowell

Abitus has partnered with the university in online MBA courses since 2012. Since then, more than 370 students have graduated through Abitus.



#### **Information Systems Audit and Control Association**

Abitus has collaborated with ISACA since it started the courses for the CISA® (Certified Information Systems Auditor) exam in 2007.



#### **National Association of State Boards of Accountancy**

Since the opening of the USCPA course in 1995, Abitus has maintained a good relationship with NASBA.



#### The Institute of Chartered Accounting in England and Wales

Abitus has collaborated with ICAEW since it started the IFRS (International Financial Reporting Standards) certificate program in 2008.

## Company History



#### History

1995	Established U.S. Education Network, Inc. (USEN) in Tokyo; started courses for U.S.CPA (Certified Public Accountant)
1996	Produced the first CPA textbooks in Japanese language
1997	Formed an alliance with California State University, East Bay (Formerly Hayward)
2000	Established Career Access, Inc.
2001	Started e-learning programs for corporate customers
2004	Started courses for TOEIC
2005	Launched the program for CIA
2007	Launched the program for CISA®
2008	Launched the program for IFRS certificate (of ICAEW)
2009	Established the IFRS consortium
2012	Launched the University of Massachusetts Lowell's Online MBA program
2016	Held the U.S.CPA program 20th anniversary party
2018	Launched the program for U.S.CPA in Chinese language
2019	Launched the program for CFE
2021	Launched the International Certificate Program (ICP)







More than 5,700 students have passed the U.S. CPA exam over Abitus' 25 years of providing courses.

More than 3,800 Abitus students have passed the CIA exam

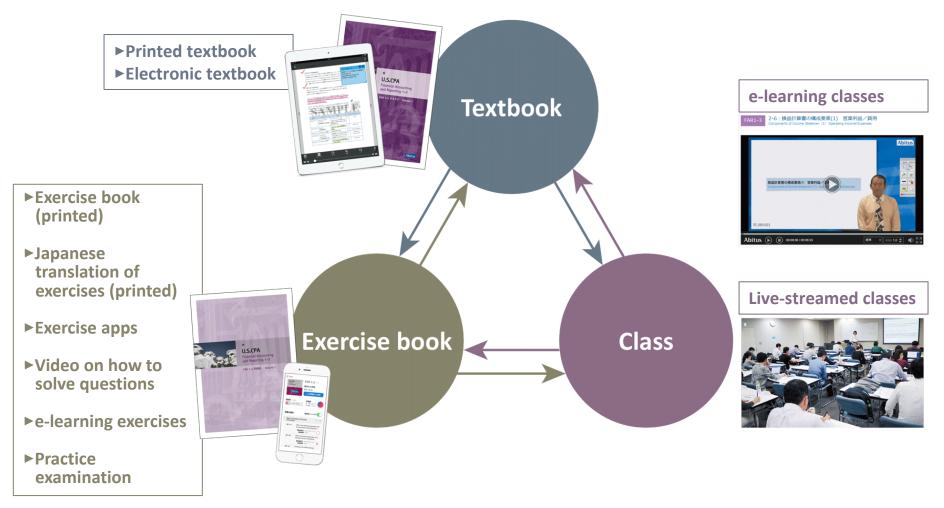
More than 1,500 Abitus students have passed the CISA® exam

More than 440 Abitus students have passed the CFE exam

## Original course materials and methods allow for efficient learning



Abitus' "Small-Unit" approach (micro-learning method), providing a range of classes both online and at its school buildings, allows students to learn in a variety of ways.





## U.S. CPA Program (U.S. Certified Public Accountant)



- U.S. CPA (U.S. Certified Public Accountant) is a state-issued official license to provide accounting services to the public.
- AICPA (American Institute of Certified Public Accountants) consists of more than 600,000 registered members.



5,700 Abitus students have passed the U.S. CPA exam (as of March 2023) -- an outstanding track record

#### Alumni of students who passed the exam

Abitus has maintained a good relationship with AICPA (The American Institute of Certified Public Accountants), an association of certified public accountants in the United States operating the U.S. CPA system.

A conference between AICPA's testing team members and Jun Usaka, President of Abitus

#### Name of subject

FAR Financial Accounting and Reporting

BEC Business Environment and Concepts

AUD Auditing and Attestation

REG Regulation

## U.S. CPA Program Abitus Partnership with California State University, East Bay





Students can efficiently satisfy qualifications for taking U.S. CPA exam; students are able to earn credits from the California State University while staying in Japan.

Take the U.S.CPA course

Take exam for credit certification

Earn credits required in order to take U.S. CPA exam

Abitus			California State University, East Bay		
Name of Course	Name of class	Abbreviated name of class	Name of corresponding credits	Credits	
	Introduction to Financial Accounting	Introduction to Financial Accounting	Introduction to Financial Accounting	2	
	Financia Accounting & Reporting	FAR1	Intermediate Financial Accounting I	3	
		FAR2	IntermediateFinancial Accounting II	3	
		FAR3	Intermediate Financial Accounting III	2	
		FAR4	Advanced Accounting	3	
Accounting		FAR5	Accounting for Non-Profit Organization	2	
Credits	Auditing & Attestation	AUD1	Auditing	3	
		AUD2	Auditing Standards and Practice	3	
	Business Environment & Concepts	BEC1	Management Accounting	3	
	Regulation	REG2 (Tax law A)	Business Taxation I	3	
		REG2 (Tax law B)	Business Taxation II	2	
		Total		29	
	Regulation1	REG1-A (Business Law)	Business Law	3	
		REG1-B (Ethics and Governmental Regulation)	Ethics and Governmental Regulation	3	
	Business Environment & Concepts	BEC2 (Finance)	Financial Management	3	
Business		Microeconomics	Microeconomic Theory I	3	
Credits		Macroeconomics	Macroeconomics	3	
		Managerial Economics	Managerial Economics	3	
		Managing Information System	Managing Information System	3	
		Theories of Management	Theories of Management	3	
Total					

### MBA program (Master of Business Administration)



- Abitus has partnered with the University of Massachusetts in the U.S. in an online MBA program.
- Since Abitus entered into the partnership with the university in 2012, the program has produced a total of 600 graduates.
- Students are able to earn an MBA degree from a U.S. university without a career break.





Alumni: The number of graduates has exceeded 370 (2012 - 2020).

Abitus' curriculum consists of two stages – a Basic Course and an Advanced Course -- which allows students to develop practical abilities and skills through a well-structured program, as follows:

#### Basic Course Classes provided by Abitus' lecturers

- 6 subjects on the fundamentals of management Lectures are given in Japanese.
- Assignments must be written and submitted in English.
- •Students need to work on collaborative assignments with Japanese students.



#### Advanced Course English-based classes provided by UMass

- •10 advanced subjects (7 requisite + 3 optional)
- •Lectures are given in English.
- Assignments must be written and submitted in English.
- Students need to work on collaborative assignments with students around the world.

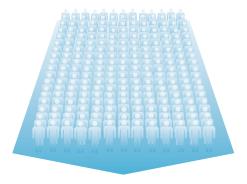
## CIA Program (Certified Internal Auditor)



- CIA is an international qualification awarded by IIA (The Institute of Internal Auditors), which assumes a leading role in internal audits.
- The CIA exams, launched in 1974 for the purpose of proving the ability and expertise as internal auditors, are now held in about 190 countries/regions.



More than 3,800 Abitus students have passed the CIA exam (as of March 2023)



- Number of CIA holders worldwide: c. 160,000\*
- Number of CIA holders in Japan: 9,306\*

\*as of the end of 2019

#### Name of subject

Part1 Essential elements of internal auditing

Part2 Practice of internal auditing

Part3 Business knowledge for internal auditing



## CFE Program (Certified Fraud Examiner)



CFE is an international qualification awarded by ACFE (Association of Certified Fraud Examiners) based in Texas, U.S.

Fraud

• The holders of CFE, an international qualification to prove expertise in fraud-related issues, have been on the rise globally.



#### Name of subject

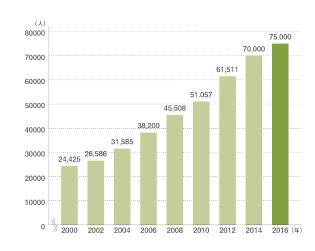
Section 1 Financial Transactions and Fraud Schemes

Section2 Law

Section3 Fraud Investigation

Section4 Fraud Prevention & Deterrence

## More than 440 Abitus students have pass the CFE exam (as of March 2023)



Since opening the course in 2019, Abitus has consistently produced students who pass the CFE exam. Given the ongoing trend, the number is expected to increase going forward.

- Number of CFE holders worldwide: c. 75,000
- Number of CFE holders in Japan: c. 1,500

## ISA® Program (Certified Information Systems Auditor)



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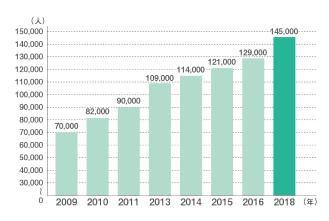
- CISA is an international qualification to certify an individual's professional expertise in auditing of information systems, security and control.
- CISA is awarded by ISACA® (Information Systems Audit and Control Association).
- The world's oldest international qualification awarded to professionals of information systems auditing; the number of CISA holders has exceeded 145,000 globally.

CISA

1,500 Abitus students have passed the CISA® exam (as of March 2023)

• The number of CISA holders is said to exceed 3,000 in Japan.

Historical changes in cumulative total number of CISA® holders



Name of subject

Domain4

Domain1 **Information System Auditing Process** Domain2 Governance and Management of IT Domain3

Information Systems Acquisition, Development and Implementation

Information Systems Operations and Business Resilience

**Protection of Information Assets** Domain5

### IFRS Certificate Program (International Financial Reporting Standards)



- IFRS (International Financial Reporting Standards) refers to a set of accounting standards designated by IASB (The International Accounting Standards Board).
- IFRS has been adopted/accepted by more than 140 countries in the world.
- Abitus has provided, in Japanese, the classes for the IFRS exams hosted by ICAEW (The Institute of Chartered Accountants in England and Wales).



Abitus began providing the IFRS course in November 2008 -- the first and only course to allow students to thoroughly learn IFRS (International Financial Reporting Standards) in a systematic manner in Japan.

848 Abitus students have passed the IFRS exam (as of February 2023)

The number of firms adopting IFRS has been increasing. Given this ongoing trend, the number of students is expected to increase going forward.

• Number of IFRS certificate holders in Japan: 1,122 (as of August 2020)





## **Abitus Corporate Training**



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2,750 companies have introduced Abitus' training programs; these companies include major and high-profile companies, including general trading firms, financial institutions and audit corporations.



#### Other training programs

- Training on contract practices in M&A
- Training on negotiations in English
- Training on creating innovative ideas

#### Selected training programs

#### **Accounting & financial training programs**

- Corporate accounting training
- Investment analysis training
- English accounting training for beginners
- Training on U.S. GAAP practices

#### Internal control training programs

- Training for CIA exam
- Training for CISA exam
- Risk management training
- Training for communications in auditing

#### **IFRS** training programs

- Fundamental IFRS-based financial & accounting training
- •IFRS certificate training